



www.infortrend.com

Company Profile 2011



About Infortrend

Founded in 1993, Infortrend Corporation (Public TPE: 2495) is a leading provider of high-performance networked storage solutions focusing on quality, reliability, choice and value.

Fully dedicated to storage solutions, Infortrend has a strong technological foundation that includes one of the best R&D teams in the industry. Our expertise covers all aspects of storage systems, including hardware, firmware, software and system integration. To ensure product excellence, Infortrend systems are designed and manufactured in-house.

Infortrend storage solutions have been widely deployed on a variety of demanding applications by multiple users across commercial and industrial markets. Our core brands include the ESVA, EonStor DS and EonNAS product families.

Fact Sheet

Established: **1993**

Publicly Listed: **2002** (Taiwan Stock Exchange)

Headquarters: **Taipei, Taiwan**

Capital (2010): **US\$97.8 Million**

Worldwide Employees (2010): **550**

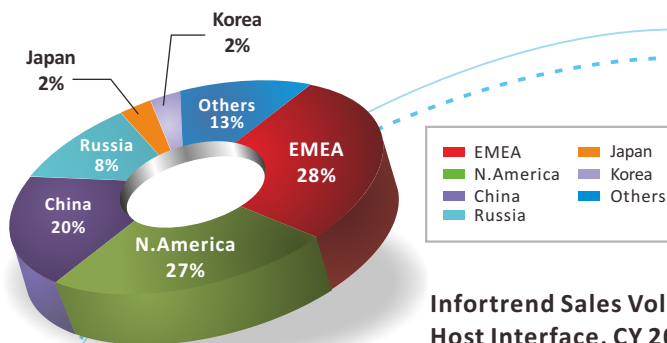
Manufacturing Base: **Taiwan**

Worldwide Services: Branch offices in **USA, UK, Germany, China and Japan**

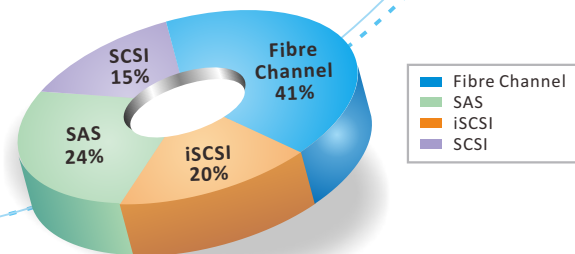
Vision Statement

With continuous investments in research and development, Infortrend is fully dedicated to achieving product excellence. Infortrend provides its customers exceptionally high quality storage products and solutions to address their diverse requirements and protect their most valuable assets - applications and data. Infortrend's commitment to ensuring customer satisfaction and loyalty through product excellence is shared by Infortrend's global network of suppliers, distributors and systems integrators.

Infortrend Sales Volume by Region, CY 2010



Infortrend Sales Volume by Host Interface, CY 2010



Key Milestones, Awards and Achievements

2010

- Infortrend introduces the **EonNAS** family, an advanced unified storage solution
- Infortrend introduces the **EonStor DS** family
- Network Products Guide names the **ESVA F60** Fibre Channel storage solution a winner of the 2010 Best Products and Services Award
- Infortrend CTO, Michael Schnapp, selected by Everything Channel's CRN as one of the publication's Storage Superstars of 2010

2009

- Infortrend introduces **ESVA** (Enterprise Scalable Virtualized Architecture), a revolutionary SAN storage architecture
- **ESVA** wins Best Choice award during Computex Taipei

2008

- **EonStor B12F** series wins Best Choice award during Computex Taipei
- **Ranked #7** in Worldwide External Disk Storage System Shipments by IDC

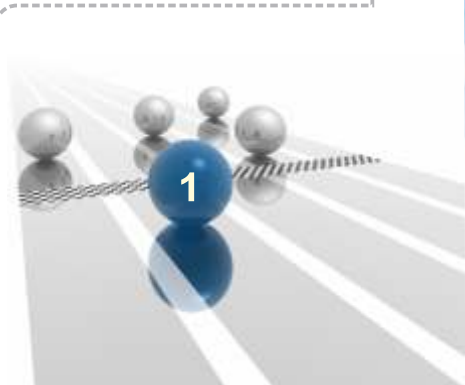


2007

- Infortrend introduces **SANWatch** storage management software

2003

- Infortrend announces **EonStor** product line, Infortrend's first branded product family



Award-Winning Products and Solutions

Infortrend offers a wide range of storage products and solutions which incorporate leading technologies to achieve high performance, reliability and ease of use. Integrated solutions deliver advanced processing capability, award-winning hardware ensures high availability, and user-friendly management tools simplify administration.

Supporting storage protocols including Fibre Channel, iSCSI, SAS, SATA and SCSI, Infortrend products and solutions can be readily implemented in storage area networks (SAN), direct attached storage (DAS), and network attached storage (NAS) environments. Additionally, to meet top-tier application needs across business environments, our products and solutions are tested compatible with enterprise-level operating systems (OS) such as Windows® Server 2008, Solaris®, Linux®, IBM AIX®, HP-UX®, and server virtualization software such as VMware® Oracle®, Citrix® and Microsoft Hyper-V.

For detailed product information, please visit www.infortrend.com, contact Infortrend sales teams or channel partners.





ESVA

Enterprise Scalable Virtualized Architecture (ESVA) is a powerful SAN solution ideal for mid-range enterprises. ESVA offers wide configuration choices to meet diverse application requirements for performance, capacity, space and costs. ESVA helps mid-range enterprises optimize return on investment, simplify storage infrastructure and maximize application productivity.

ESVA features include:

- Fibre Channel and iSCSI host connectivity
- Storage virtualization
- Thin provisioning
- Automated storage tiering
- Automatic data migration
- Distributed load balancing
- Scale-out technology
- Snapshots, volume copy/mirror, and remote replication
- HA (High Availability) hardware design
- Green enhancements

ESVA Cluster File System

Designed for applications such as media production, archiving and HPC (High Performance Computing), the ESVA Cluster File System is a comprehensive solution that offers high-speed file access and sharing and extremely reliable, enterprise-class data storage. The solution features ESVA storage systems, two metadata servers, an optional LAN gateway server and system agents.



EonNAS & EonNAS Pro

EonNAS and EonNAS Pro feature a unified storage platform that simultaneously serves file and block-based applications. With easy management, high availability, flexible scalability and competitive price/performance, EonNAS and EonNAS Pro systems help SMBs, enterprises, and SOHO users effectively meet diverse and changing data demands.

EonNAS & EonNAS Pro features include:

- Comprehensive protocol support (CIFS/SMB, NFS, AFP, HTTP, HTTPS, FTP and iSCSI)
- Snapshot, remote replication, ZFS end-to-end data integrity
- Deduplication, thin provisioning
- Performance acceleration by integrating SSDs



EonStor DS

EonStor DS is an entry-level SAN storage solution providing a comprehensive set of data services to ensure the highest data availability for storage area network (SAN) and direct attached storage (DAS) environments, including local and remote replication and thin provisioning. Coupled with advanced hardware design, modular architecture, easy and intuitive management and exceptional price-performance, EonStor DS brings price-conscious companies a decisive competitive edge by making IT efficiency keep up with growing storage needs.

EonStor DS features include:

- HA (High Availability) hardware design
- Thin provisioning
- Affordable price points
- Fibre Channel, iSCSI and SAS host connectivity
- Green enhancements
- Wide variety of form factors and disk drive support
- Snapshots, volume copy/mirror, and remote replication



Commitment to Environmental Sustainability

Infotrend is fully committed to efforts aimed at conserving our natural environment and strives to contribute to environmental sustainability in as many ways as possible. Infotrend adopts advanced technologies to ensure that our storage systems maximize energy efficiency, thereby lowering power consumption and minimizing the impact on the environment. In addition, Infotrend is also in compliance with major international environmental regulations such as Restriction of Hazardous Substances (RoHS) and Waste Electrical and Electronic Equipment (WEEE).

Worldwide Service and Support

Headquartered in Taipei, Infotrend operates throughout the world with a network of regional branch offices and channel partners. Regional branch offices are located in the USA, UK, Germany, China and Japan.

Infotrend employs a comprehensive support network that delivers professional services, around the world and around the clock. Infotrend's storage experts can assist users with system installation and configuration, and provide prompt diagnosis and troubleshooting if customers encounter issues with their systems. Support activities are coordinated by Infotrend's headquarters, where support teams work in close coordination with technology experts to quickly resolve any issues.

Channel partners distribute our products in major regions around the world and share Infotrend's commitment to product excellence. Infotrend cooperates closely with channel partners to ensure they have all necessary capabilities and know-how to efficiently deliver Infotrend systems to the market.



Alliance Partners

Infotrend works closely with industry leaders to deliver integrated storage solutions. Thanks to extensive compatibility testing, certification, and collaborative product design, Infotrend can assure that our systems are fully interoperable with partner solutions.

Microsoft

As a Microsoft Gold Partner and Microsoft Virtualization Partner, Infotrend provides optimized storage solutions for Microsoft environments. Almost all Infotrend products are Microsoft WHQL certified and listed on the Windows website, affirming that our storage solutions meet the requirements specified by Microsoft for interoperability with Windows servers.

VMware

Infotrend is a VMware Elite-level Technology Alliance Partner (TAP). Infotrend iSCSI and Fibre Channel (FC) host storage products are VMware certified to ensure that our customers can benefit from high storage utilization and simplified infrastructure with industry-leading solutions and virtualization technologies.

Oracle

Oracle databases are critical to many businesses. As an Oracle Partner Network member, Infotrend has a collaborative alliance with Oracle that leverages leadership in enterprise-class storage solutions, database and applications to help customers manage storage easily and efficiently.

Citrix

Infotrend is a Citrix Ready partner. Storage systems from Infotrend's ESVA, EonStor DS and EonNAS families have been verified as Citrix Ready® and can be trusted to work effectively with Citrix products in order to optimize performance of virtualized datacenters. ESVA and EonStor DS systems are compatible with Citrix XenServer, while EonNAS systems are compatible with Citrix XenDesktop.

Milestone

Infotrend is a Milestone Solution Partner (MSP). Infotrend's ESVA and EonStor DS storage systems are compatible with Milestone software, and customers can be confident Infotrend systems operate seamlessly in video surveillance applications featuring Milestone solutions.

Microsoft
GOLD CERTIFIED
Partner

CITRIX
PARTNER
Citrix Ready

vmware
PARTNER
TECHNOLOGY ALLIANCE

ORACLE PARTNER

milestone
Solution Partner



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